

# TOPELL ON TORREFACTION

LEADERS IN TORREFACTION TECHNOLOGY

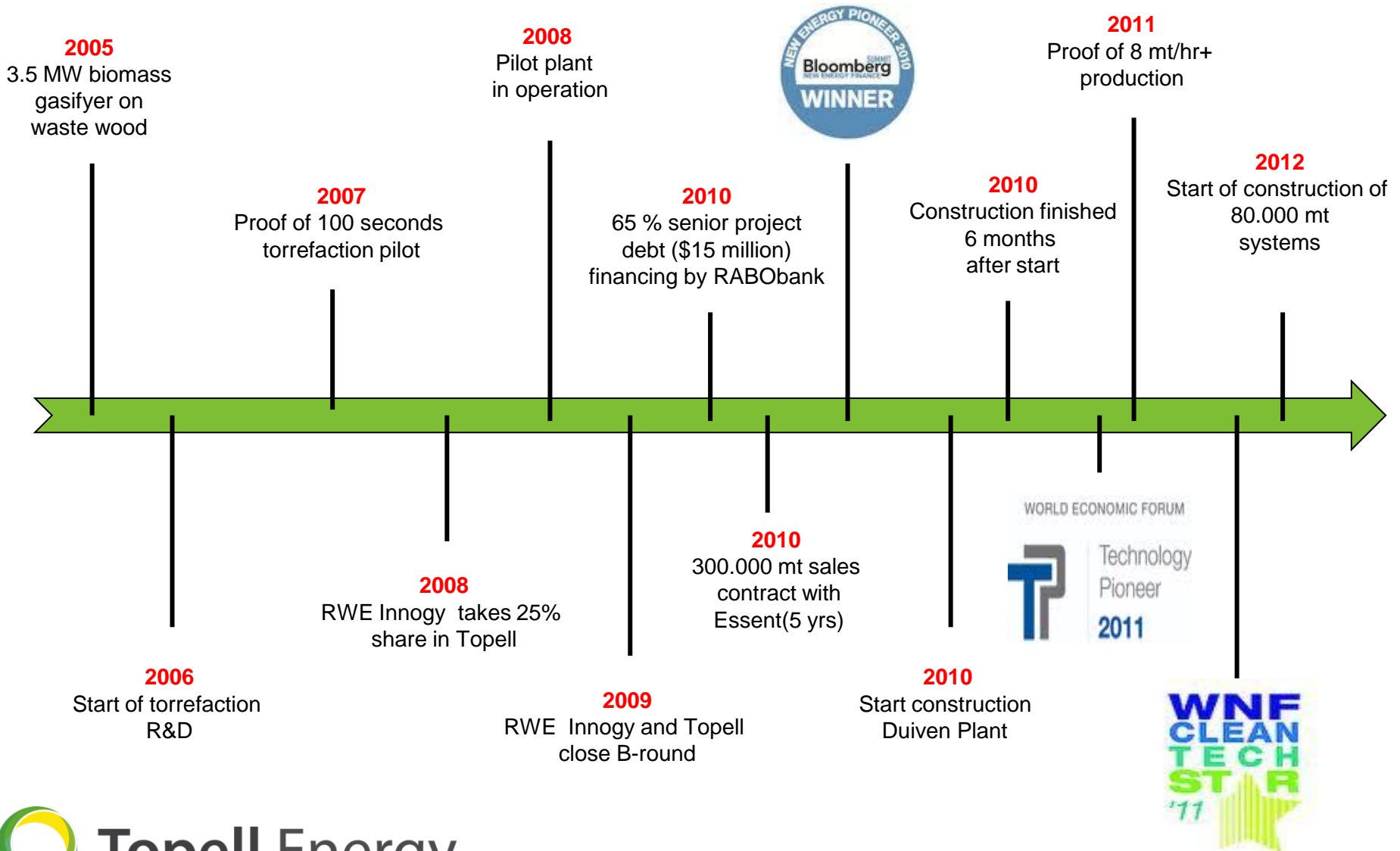


# Topell Energy



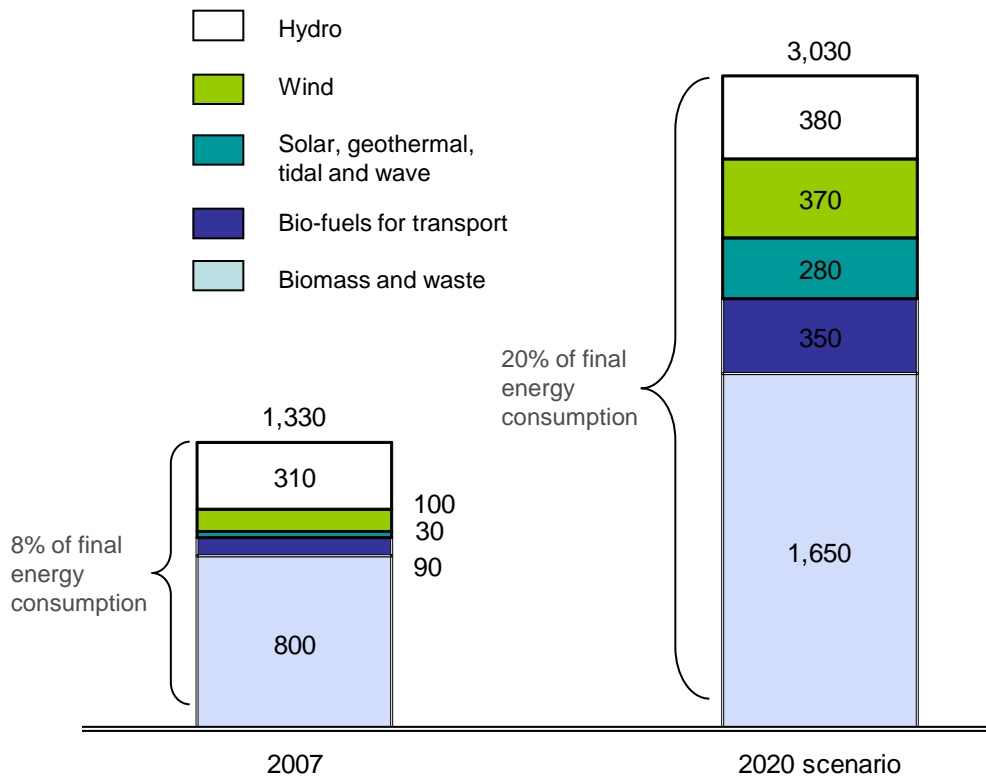
# TOPELL ENERGY HISTORY

GLOBAL TOP 3 UTILITY AS INVESTOR, WORLD'S LARGEST PLANT, VARIOUS REWARDS



# BIOMASS IS A KEY RENEWABLE FUEL NOW AND IN THE FUTURE, AS CONFIRMED BY UTILITY SECTOR EXECUTIVES

## EU-27 mandated final renewable energy consumption (TWh)



***"Torrefied biomass provides a great opportunity not only for RWE but also for the Netherlands as a whole."***

Leonhard Birnbaum, COO RWE

***"Electricity generation from biomass has the potential to grow significantly and make a vital contribution to meeting the UK's challenging renewables and climate change targets at least cost to UK consumers."***

Dorothy Thompson, Chief Executive of Drax




***"The entire Vattenfall Group is fully engaged in changing our power plants and production methods such that we can meet the expectations that world has on us to provide clean, environmentally friendly energy,"***

Hans von Uthmann, VP Vattenfall

Source: 'Biomass for heat and power: opportunity and economics'. Report by Vattenfall, SÖDRA, SVEASKOG, and the European Climate Foundation, with the assistance of McKinsey. Published June 10th 2010

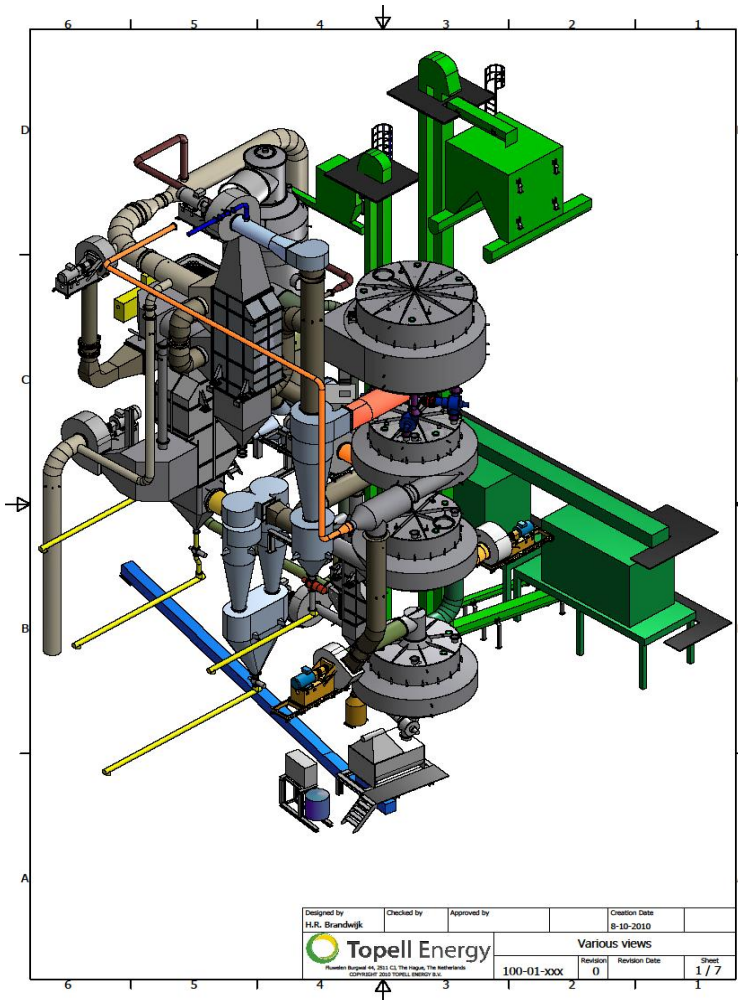
# TORREFACTION PRODUCES COAL-LIKE PRODUCT

INVOLVES THERMO-CHEMICAL TREATMENT OF BIOMASS

	Biomass (pellet, chip)		Torrefied biomass	Coal
		↔		
<i>Tough</i>	Yes	↔	No	No
<i>Fibrous</i>	Yes	↔	No	No
<i>Hydrophilic</i>	Yes	↔	No	No
<i>Biodegradable</i>	Yes	↔	No	No
<i>Heterogeneous</i>	Yes	↔	No	No
<i>Poor energy density</i>	Yes	↔	No	No
<i>Sustainable fuel</i>	Yes	↔	Yes	No

# TOPELL TECHNOLOGY CHARACTERISTICS

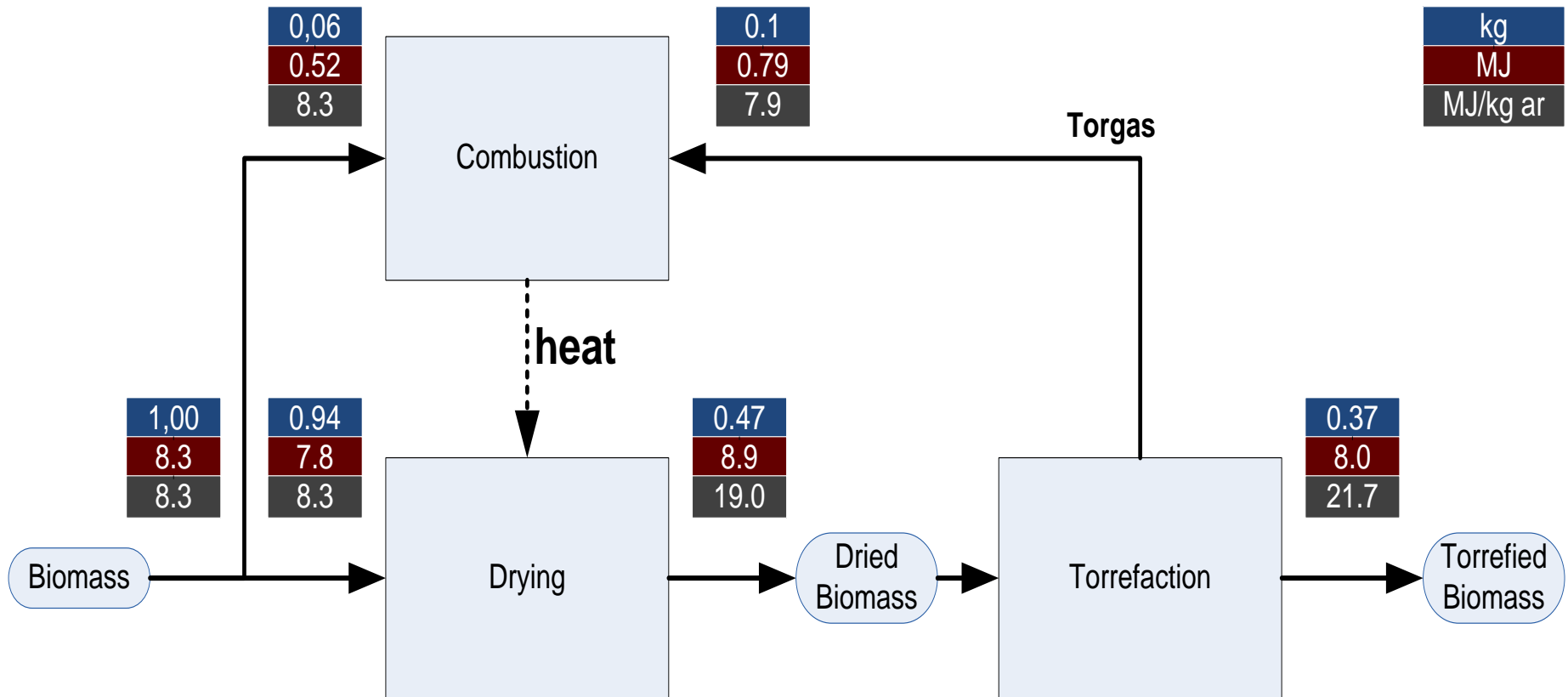
IT TAKES 100 MILLION YEARS TO MAKE COAL NOW TAKES 100 SECONDS



- **Process time of 100 seconds.**
- **No moving parts (low maintenance)**
- **Proven reactor technology**
- **Heat transfer 40++ times faster than plug flow reactors**
- **Ability to precisely control product specifications**
- **Low energy consumption**
- **Scalable to 25 mt/hr+**

# THERMAL EFFICIENCY TOPELL PROCESS IS 95%+

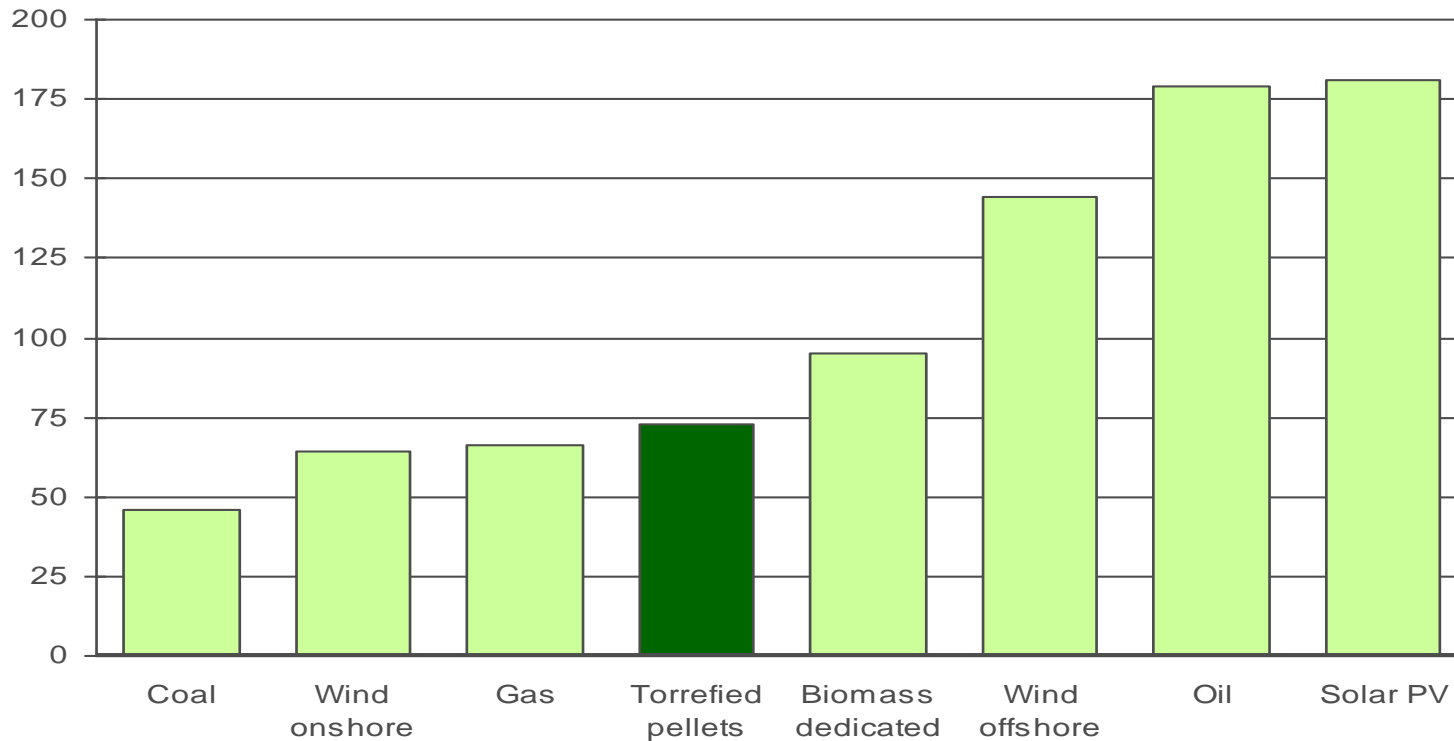
UTILIZATION OF COMBUSTION OF TORREFACTION GASES DRIVES HIGH EFFICIENCY



1. Feed is 50% moisture biomass.
2. Biomass co-combustion is zero at 35% or less moisture (autothermal point of operation)
3. Over 100% thermal efficiency possible due to exponential increase in LHV when reducing moisture from 50% to 0%

# BIOMASS, AND MORE SPECIFICALLY TORREFIED BIOMASS, IS A COST COMPETITIVE RENEWABLE ENERGY FUEL

## ENERGY PRODUCTION COSTS ANNO 2010 (€/MWH)



- |                       |                       |
|-----------------------|-----------------------|
| 1. Torrefied biomass: | base load + renewable |
| 2. Wind & solar:      | renewable             |
| 3. Gas, oil, coal:    | base load             |

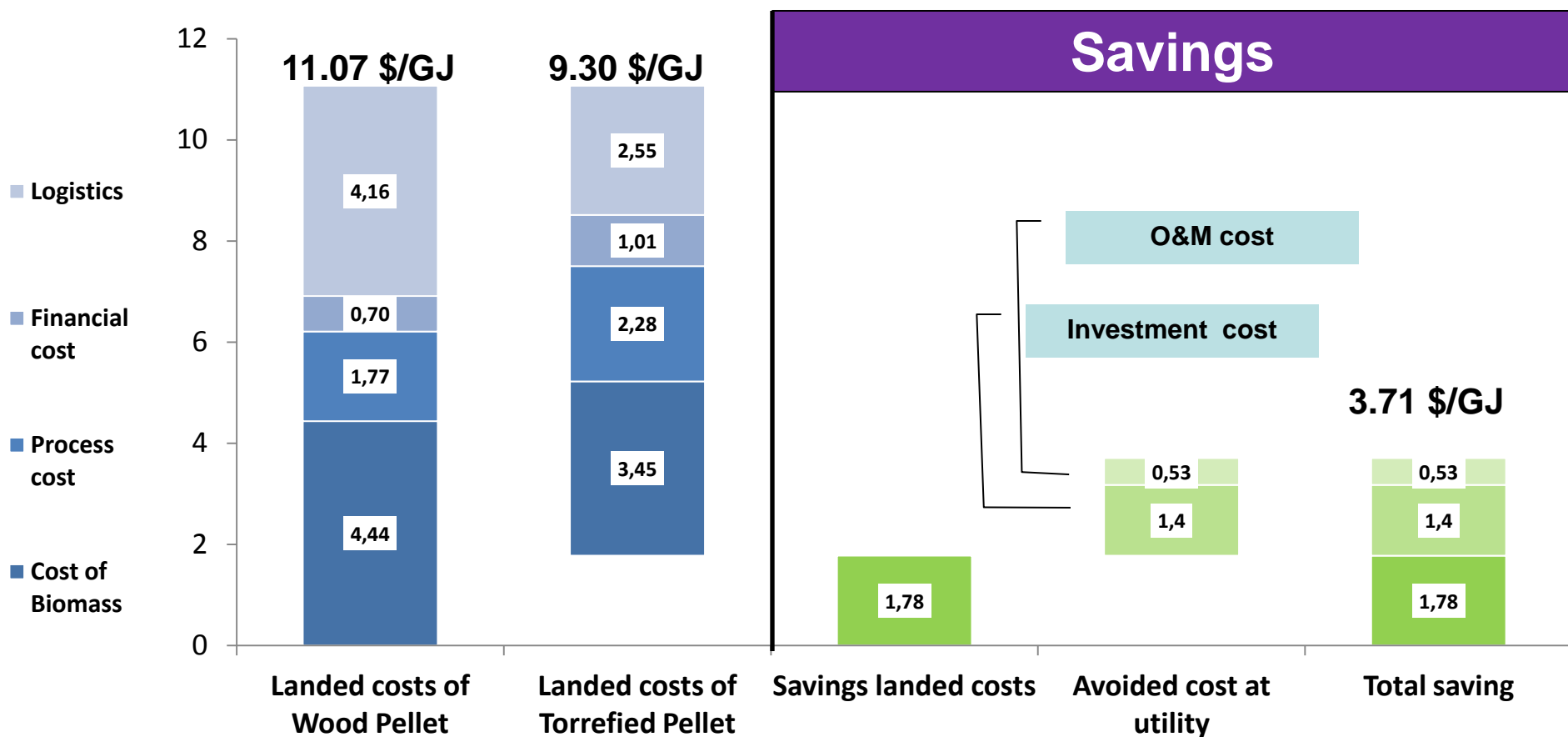


Source: Roadmap2050.eu

# Topell Energy

# TORREFACTION RESULTS IN SIGNIFICANTLY LOWER COSTS IN THE ENTIRE VALUE CHAIN

COST COMPARISON BASED ON THE SAME PHYSICAL VALUE CHAIN USD/GJ



\*Feedstock cost includes: delivered chipped cost of whole logs for wood pellet; whole logs and logging residues for torrefied pellet assuming 50% moisture content

\*\*Process cost includes: electricity, labour, SG&A, binding agent, royalty and other operating costs

\*\*\*Financial cost includes: depreciation, interest on debt

\*\*\*\*Logistics includes: the cost of transportation and handling from plant to power plant



# TORREFACTION BASED ON TOPELL TECHNOLOGY PROVIDES A SOLID VALUE PROPOSITION TO ITS CUSTOMERS

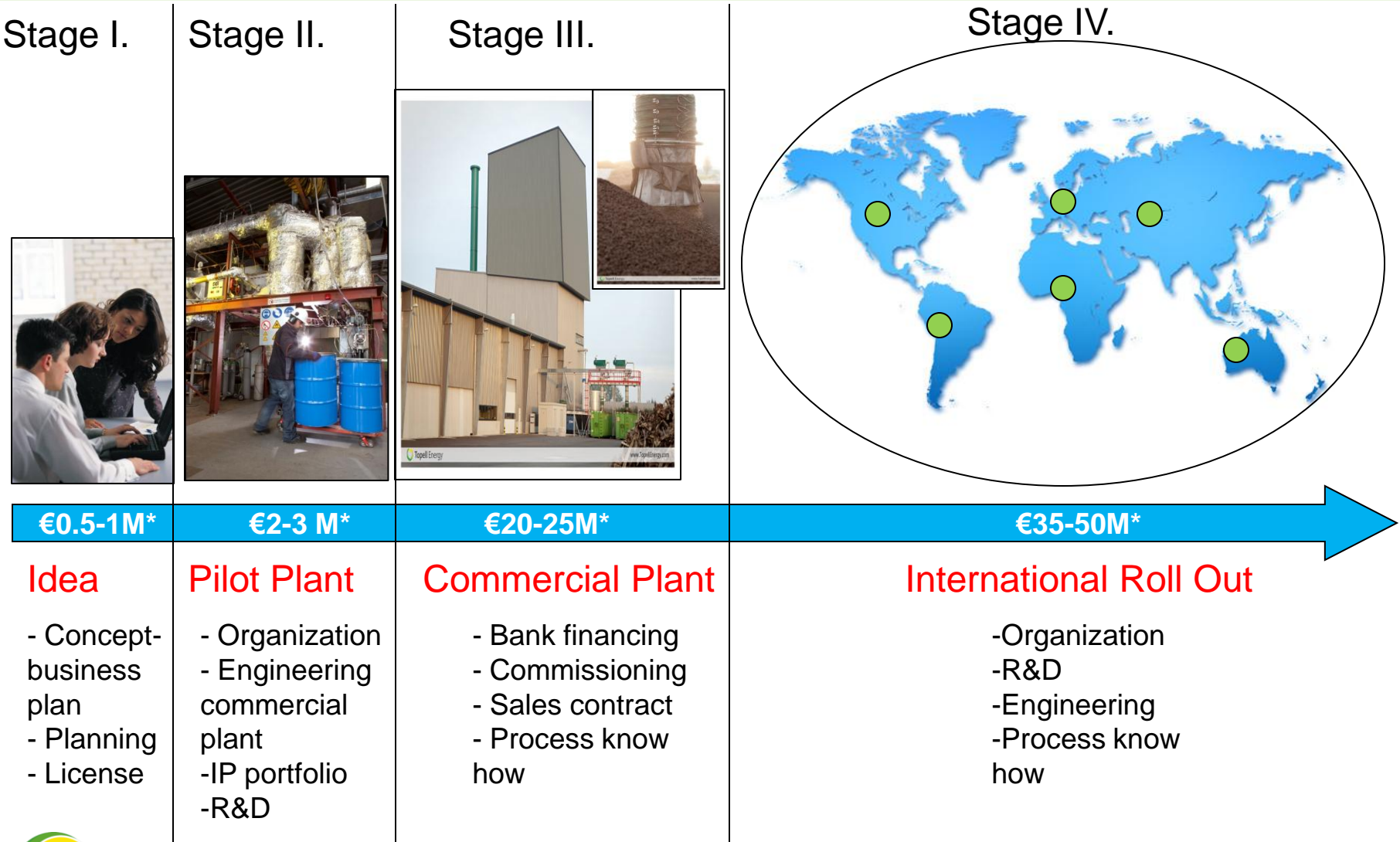
POSSIBILITY OF LONGTERM TAKE-OFF AGREEMENTS SECURE STABLE CASH FLOWS

Torrefaction plants' IRRs depends on 2 main cost drivers							Assumptions	
Biomass (40% moisture, chipped) (\$/ton)							<ul style="list-style-type: none"> <li>• A greenfield project costs \$28 mln for 100,000 ton plant</li> <li>• 40% equity financed, 60% is bank debt financed</li> <li>• Sales prices \$11.50/GJ CIF Rotterdam.</li> <li>• Staff 25</li> <li>• All costs included</li> <li>• Average local corporate taxation: 25%</li> </ul>	
Deapsea freight costs (\$/ton)		16	22	28	34	40		45
	28	40%	36%	32%	27%	24%		21%
	36	38%	34%	29%	24%	21%		18%
	44	36%	32%	27%	21%	18%		14%
	51	34%	29%	24%	18%	14%		9%
	58	32%	27%	21%	14%	9%	2%	
<div style="display: flex; align-items: center;"> <div style="width: 15px; height: 15px; background-color: #90EE90; margin-right: 5px;"></div> likely                 </div> <div style="display: flex; align-items: center; margin-top: 5px;"> <div style="width: 15px; height: 15px; background-color: #A9A9A9; margin-right: 5px;"></div> either unlikely or not viable                 </div>								

IRR for the plant owner > 20-25%, which is a relevant return for large number of customers

# TOPELL ENERGY HISTORY

FROM A PLAN TO REALITY TAKES 6-8 YEARS AND SIGNIFICANT CAPITAL



# TOPELL TORREFACTION PLANT

PELLETS PRODUCED AND PRODUCTION BOOSTED

